



Territory Agronomy Manager

Welcome to Rōnin Agronomy, a world where innovation meets nature, where science transforms the way we grow our food, and where your passion for agriculture can flourish. As a visionary precision agronomy company, we are dedicated to simplifying the complexities of modern-day agriculture while equipping farmers and their trusted advisors with the resources they need to achieve exceptional yields, produce premium-quality crops with low carbon intensity, and embrace sustainable farming practices. We're looking for talented individuals like you to join us on this journey. We offer competitive compensation packages, professional development opportunities, and a chance to make a real impact.

Position: Territory Agronomy Manager

Multiple locations:

- Eastern Manitoba
- Western Saskatchewan
- Eastern Saskatchewan
- Southwestern Saskatchewan
- Central and Northern Alberta

Salary: Competitive compensation package

Job Type: Full-time

Responsibilities:

- Develop and implement agronomy strategies and programs to optimize crop productivity and profitability within the assigned territory.
- Provide expert agronomic guidance and support to farmers, utilizing the latest advancements in precision agriculture.
- Build and maintain strong relationships with customers, understanding their unique needs and offering tailored solutions.
- Collaborate with the sales team to identify opportunities for product and service offerings, ensuring customer satisfaction and retention.
- Stay abreast of industry trends, market developments, and emerging technologies, providing recommendations for continuous improvement.
- Conduct field trials and demonstrations to evaluate new products and techniques, collecting and analyzing data to drive decision-making.
- Provide guidance and support in the adoption and utilization of precision agriculture technologies.



- Train and mentor a team of agronomists, ensuring their professional growth and adherence to company standards.

Qualifications:

- Bachelor's degree in Agronomy, Crop Science, or related field; advanced degree preferred.
- Minimum 5 years of experience in agronomy, with a strong understanding of crop production and farming practices.
- Possession of CCA (Certified Crop Adviser) and 4R Nutrient accreditation, or demonstrated commitment towards acquiring such credentials.
- Proven track record in providing agronomic recommendations and delivering exceptional customer service.
- In-depth knowledge of precision agriculture technologies, data analytics, and agronomic software.
- Strong leadership skills with the ability to effectively manage a team and collaborate with cross-functional stakeholders.
- Excellent communication and interpersonal skills, with the ability to build rapport and establish trust with customers and colleagues.
- Results-oriented mindset, with a passion for innovation and driving positive change in the agriculture industry.
- Valid driver's license and ability to travel within the assigned territory.

To apply, please submit your resume and a cover letter outlining your experience in precision agriculture and how you can contribute to our team. Applications can be sent to Careers@RoninAgronomy.com. Please indicate "**Territory Agronomy Manager**" and specify preferred location in the subject line. We appreciate all applications, but only candidates selected for an interview will be contacted.

Rōnin Agronomy is an equal opportunity employer committed to diversity and inclusion in the workplace.